

Trish Carroll, Client Service Manager
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November 14, 2013

➤ North Carolina Supplemental Retirement Plan
Smid-Cap Growth Portfolio Review – 3rd Quarter 2013

The Brown Advisory Advantage

- **Independent investment firm, founded in 1993**
 - Partnership culture
 - All full-time employees have equity ownership
 - Firm assets over \$42 billion*

- **Consistent, continuous team of experienced investors**
 - Dedicated team of investment professionals
 - Culture of collaboration and teamwork
 - Compensation aligned with client results

- **Portfolio advantage**
 - Independent, rigorous and repeatable investment process
 - Valuation discipline promotes better preservation of capital in down markets
 - Focused portfolios of high quality business models, diversified across sectors

*As of September 30, 2013, Brown Advisory had more than \$42 billion in client assets for the following entities: Brown Advisory, LLC, Brown Investment Advisory & Trust Company, Brown Advisory Securities, LLC, Brown Advisory Ltd., Brown Advisory Trust Company of Delaware, LLC and CDK Investment Management, LLC.

Brown Advisory Equity Investment Team

Portfolio Managers



CHRISTOPHER BERRIER
Co-Portfolio Manager:
Small-Cap Growth
13 years industry experience



TIMOTHY HATHAWAY, CFA
Co-Portfolio Manager:
Small-Cap Growth
20 years industry experience

Equity Research

DIRECTOR OF RESEARCH

TIMOTHY HATHAWAY, CFA
20 years industry experience

PRODUCT SPECIALIST

KEVIN OSTEN, CFA
16 years industry experience

CONSUMER

ERIC CHA, CFA
Analyst: Consumer
13 years industry experience

DAN MOONEY, CFA
Analyst: Consumer
10 years industry experience

PATRICK MAHONEY
Analyst: Consumer
7 years industry experience

FINANCIALS

KEVIN O'KEEFE
Analyst: Financials
11 years industry experience

KENNETH COE
Analyst: Financials
2 years industry experience

GENERALIST

MICHAEL POGGI, CFA
Analyst: Generalist
10 years industry experience

HEALTH CARE

PAUL LI, PH.D., CFA
Analyst: Health Care
13 years industry experience

SUNG PARK, CFA
Analyst: Health Care
10 years industry experience

SHERYL ZHOU, PH.D.
Analyst: Health Care
4 years industry experience

NON-CONSUMER CYCLICALS

NIGEL FRANKSON, CFA
Analyst: Industrials
10 years industry experience

ERIC GORDON, CFA
Analyst: Energy
15 years industry experience

SIMON PATERSON, CFA
Analyst: Industrials & Basic Materials
11 years industry experience

TECHNOLOGY

MANEESH BAJAJ, CFA
Analyst: Technology
11 years industry experience

JOHN BOND, CFA
Analyst: Technology
12 years industry experience

DORON EISENBERG, CFA
Analyst: Technology
12 years industry experience

EMILY MATHEWS
Analyst: Technology
2 years industry experience

Investment Philosophy

We believe attractive risk-adjusted returns over time are achievable to those **willing to think and act differently than the market and one's peers.** We strive to do so by exploiting the market inefficiencies in the small capitalization universe through a **concentrated, yet diversified portfolio of high-quality business models with above-average growth, sound management and favorable competitive positioning.**

Investment Principles

> Portfolio Management Principles:

- Relative concentration
- Risk management through diversification
- Multi-year investment horizon
- Benchmark agnostic

> Security Selection Principles:

- Formulate non-consensus view
 - Informational
 - Analytical
 - Behavioral
- Articulate clear, concise investment thesis

North Carolina Supplemental Retirement Plan Portfolio Performance – Total Return (%)

As of 9/30/2013

	Year To Date	Trailing 12 Months	Annualized Trailing 2 Years	Annualized Trailing 3 Years	Annualized (03-13-09) Inception To Date
Cash & Equivalents	0.03	0.06	0.07	0.14	0.22
Small Cap Growth Common Stocks	32.98	37.30	33.70	20.98	29.71
TOTAL PORTFOLIO - GROSS OF FEES	30.78	34.83	31.87	19.74	27.75
TOTAL PORTFOLIO - NET OF FEES	30.24	34.09	31.14	19.08	27.08
Russell 2500® Growth Index*	29.68	32.46	31.06	20.10	28.16
Russell 2000® Growth Index*	32.48	33.07	32.12	19.96	27.65

*Data Source: Bloomberg

North Carolina Supplemental Retirement Plan Change in Portfolio Value

As of 09/30/2013

	Year To Date	Trailing 12 Months	Trailing 2 Years	Trailing 3 Years	Trailing 4 Years	Since Funding 3/13/2009
Beginning Portfolio Value (\$)	70,400,579	67,008,634	53,112,069	47,511,577	36,772,263	21,239,918
Net Contributions/Withdrawals (\$)	47,624,696	48,902,807	47,528,138	54,400,808	57,267,890	61,250,872
Market Value Gain/Loss (\$)	21,475,295	23,365,470	38,255,451	36,775,368	44,500,956	55,988,602
Interest, Dividends, & Cap Gains Dist (\$)	208,239	431,899	813,152	1,021,057	1,167,702	1,229,418
Ending Portfolio Value (\$)	139,708,810	139,708,810	139,708,810	139,708,810	139,708,810	139,708,810

North Carolina Supplemental Retirement Plan Portfolio Holdings

As of 09/30/2013

#	Security	% Equity	#	Security	% Equity	#	Security	% Equity
1	Interactive Intelligence Group, Inc.	4.7%	21	Knight Transportation, Inc.	1.9%	41	Concur Technologies, Inc.	1.3%
2	Waste Connections, Inc.	3.4%	22	Henry Schein, Inc.	1.9%	42	Charles River Laboratories Int'l, Inc.	1.3%
3	Covance, Inc.	3.0%	23	PriceSmart, Inc.	1.9%	43	Susser Holdings Corp.	1.2%
4	Informatica Corp.	2.8%	24	UTi Worldwide, Inc.	1.8%	44	Ariad Pharmaceuticals, Inc.	1.1%
5	Incyte Corp, Ltd.	2.7%	25	Helix Energy Solutions Group, Inc.	1.8%	45	Volcano Corp.	1.1%
6	Pegasystems, Inc.	2.7%	26	Rockwood Holdings, Inc.	1.8%	46	Fair Isaac Corp.	1.1%
7	MAXIMUS, Inc.	2.7%	27	Advisory Board Co.	1.8%	47	Acuity Brands, Inc.	1.0%
8	Broadridge Financial Solutions, Inc.	2.7%	28	Genpact Ltd.	1.8%	48	Endologix, Inc.	1.0%
9	Prosperity Bancshares, Inc.	2.6%	29	Seattle Genetics, Inc.	1.7%	49	ANN INC.	1.0%
10	CoreLogic, Inc.	2.4%	30	Accelrys, Inc.	1.7%	50	Cavium, Inc.	1.0%
11	CoStar Group, Inc.	2.3%	31	Landstar System, Inc.	1.7%	51	BJ's Restaurants, Inc.	0.9%
12	United Rentals, Inc.	2.3%	32	Roadrunner Transportation Sys, Inc.	1.6%	52	Colfax Corp.	0.9%
13	Quiksilver, Inc.	2.3%	33	Applied Micro Circuits Corp.	1.6%	53	Valmont Industries, Inc.	0.8%
14	HEICO Corp.	2.2%	34	DigitalGlobe, Inc.	1.6%	54	Sapient Corp.	0.6%
15	HomeAway, Inc.	2.2%	35	Hexcel Corp.	1.5%	55	EXFO, Inc.	0.5%
16	IDEX Corp.	2.1%	36	Harman International Industries, Inc.	1.5%	56	World Fuel Services Corp.	0.5%
17	Corporate Executive Board Co.	2.0%	37	BroadSoft, Inc.	1.4%	57	Stage Stores, Inc.	0.4%
18	CommVault Systems, Inc.	2.0%	38	IDEXX Laboratories, Inc.	1.3%	58	Cvent, Inc.	0.2%
19	Ascent Capital Group, Inc.	2.0%	39	Global Payments, Inc.	1.3%	59	E2open, Inc.	0.2%
20	Ultimate Software Group, Inc.	2.0%	40	Riverbed Technology, Inc.	1.3%			

Source: APX Holdings Report for North Carolina Supplemental Retirement Plan Portfolio.