

Report to the Board of Trustees
December 5, 2012
For Period Ending September 30, 2012

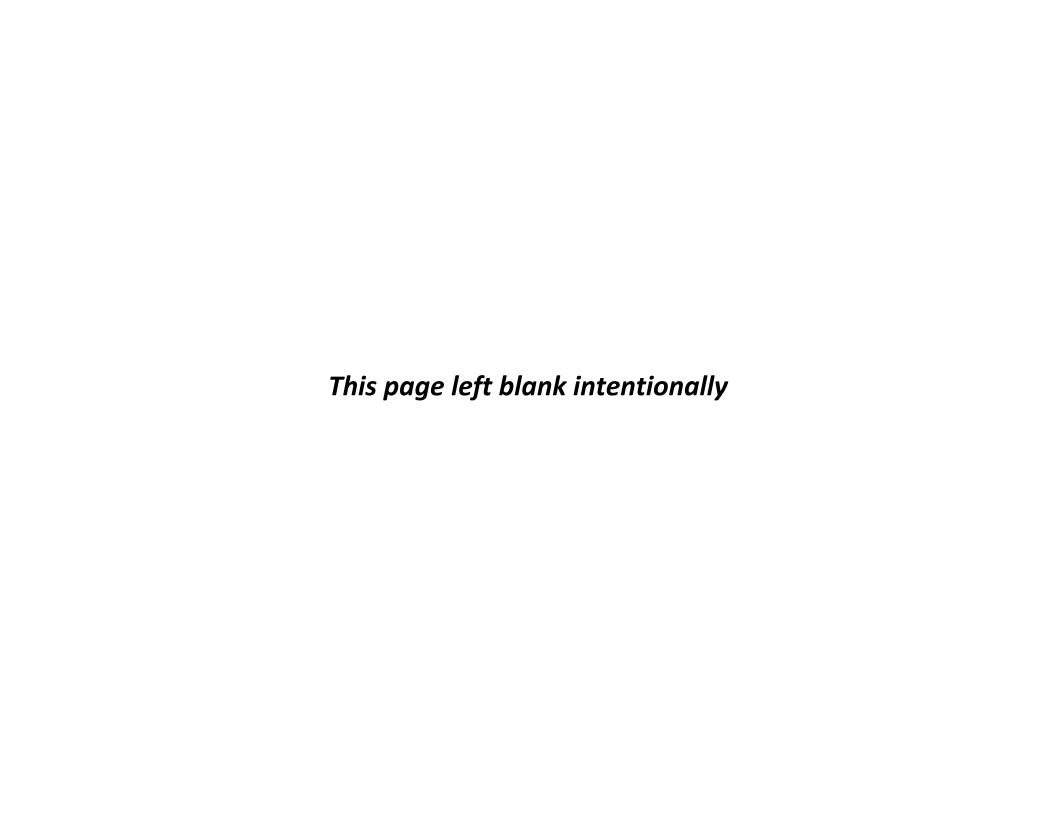
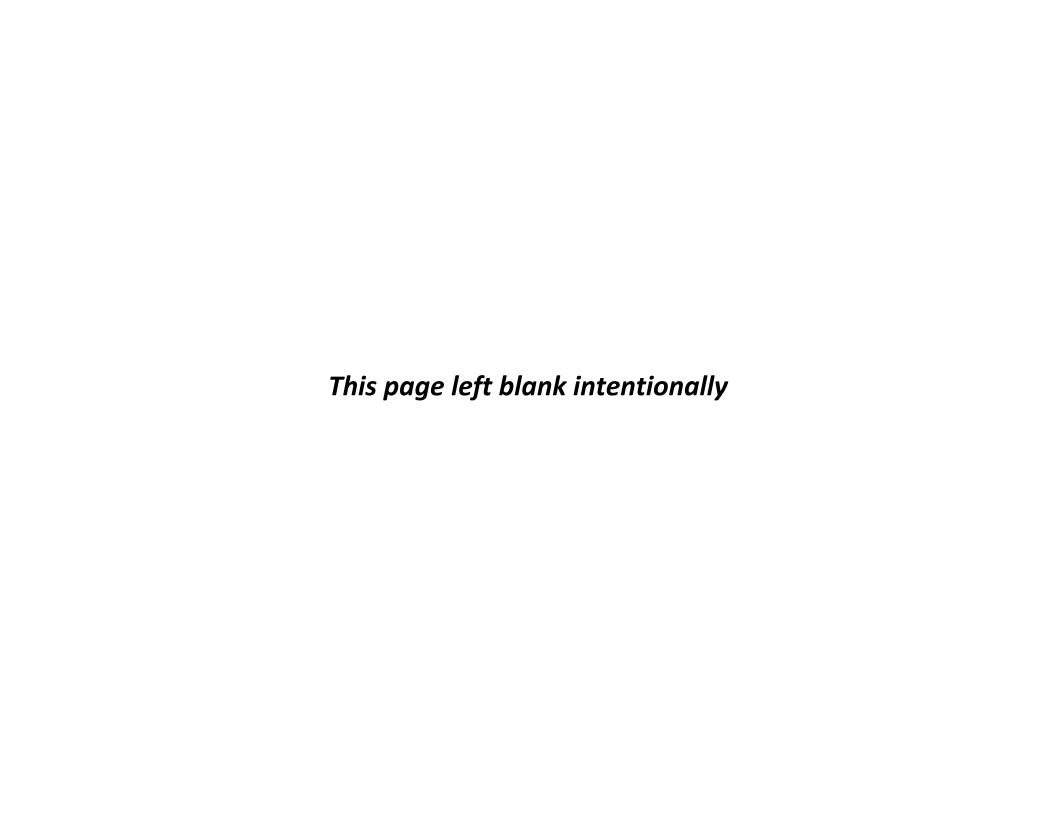


Table of Contents	Page
Executive Summary	3
 Improving Diversification of Plan Assets 	6
 Increasing Plan Participation 	11
Evaluating Plan Activity	18
Employers Adopting 457/401(k) Plan	39
Employer Contribution/Match	40
Communication Accomplishments	41
3Q Signature Newsletter	44

For Plan Sponsor use.





Executive Summary 401(k) and 457 Plans As of September 30, 2012

Expanding Plan Adoption (Page 39)

- 31 YTD employers adopted the 457 Plan
- 2 YTD employer adopted the 401(k) Plan

Assets and Participation (Pages 6 - 10)

- NC 401(k) 229,100 members with \$5,949,891,363 assets in the Plan
- NC 457 39,347 members with \$897,193,742 assets in the Plan

Enrollments (Page 11)

Keep enrollments within 10% of prior year enrollments

- NC 401(k) YTD enrollments increased 9.19% from 2011
- NC 457 YTD enrollments increased 8.68% from 2011
- Combined YTD enrollments increased 9.03% from 2011

Contributions (Pages 12 - 17)

Maintain 401(k) Employee Voluntary average deferral of *5%

• The average deferral rate *5.77%. Average contribution \$200.85

YTD NC 401(k) Contributions - \$327,321,732

- Employee Pre-Tax \$159,893,065
- Employer \$120,597,058
- Employee Roth \$18,567,183
- Rollovers \$28,264,425

^{*}The average deferral rate was calculated using a salary base of \$41,804. Source Office of State Personnel website.

Executive Summary 401(k) and 457 Plans As of September 30, 2012

Contributions Continued (Pages 12 - 17)

Maintain 457 Employee Voluntary average deferral of *5%

The average deferral rate *4.92%. Average contribution \$171.32

457 Contributions - \$45,529,962

- Employee Pre-Tax \$35,110,240
- Roth 457 \$621,867
- Rollovers \$9,797,855

*The average deferral rate was calculated using a salary base of \$41,804. Source Office of State Personnel website.

Loans (Pages 25 - 26)

NC 401(k) 47,440 members with \$261,567,366 total loan balance

Goal: Keep the average percent of members with a loan within 2.5% of national average *25.6%

24.50% of members have a loan

NC 457 4,744 members with \$14,507,851 total outstanding loan balance

Goal: Keep the average percent of members with a loan within 2.5% of national average *25.6%

• 14.64% of members have a loan

*Source Hewitt "How Well Are Employees Saving and Investing" 2011 Universe Benchmark is 25.6% of participants have an outstanding loan.



Executive Summary 401(k) and 457 Plans As of September 30, 2012

GoalMaker Participation (Pages 18 – 24)

- NC 401(k) Plan 112,838 members with \$2,284,726,758 in assets
- NC 401(k) Plan GoalMaker Participation Rate 49.25%

Goal: Capture 70% of new enrollees into the 401(k) GoalMaker Program

- 87.97% of the NC 401(k) Plan new enrollees elected GoalMaker
- NC 457 Plan 16,478 members with \$127,759,403 in assets
- NC 457 Plan GoalMaker Participation Rate 41.88%

Goal: Capture 70% of new enrollees into the 457 GoalMaker Program

89.52% of the NC 457 Plan new enrollees elected GoalMaker

<u>Disbursements (Pages 27 – 31)</u>

401(k) YTD Disbursements - \$228,304,428

457 YTD Disbursements - \$34,773,786

Education and Enrollment Activity (Page 37)

- YTD Proactive Calls 1,777
- YTD Meetings 3,738
- YTD Attendance 78,808

<u>Awards</u>

For the second consecutive year, Prudential has made the Black Enterprise magazine's "40 Best Companies for Diversity" list



NC 401(k) Asset Allocation and Diversification

September 2011

	18-29)	30-39	9	40-49		50-59)	60-69		70+		No DOE		Grand To	otal
		Participant		Participant		Participant		Participant		Participant		Participant		Participant		Participant
Investment Option			Assets									Count		Count	Assets	
NC STABLE VALUE-401K	\$13,400,601	13,794	\$88,999,282	32,153	\$295,716,822	43,812	\$611,172,349	45,615	\$537,831,300	22,546	\$106,840,063	3,357	\$1,225,551	1,117	\$1,655,185,966	162,394
North Carolina Fixed Income Fund	\$3,472,689	12,404	\$27,683,964	27,100	\$78,009,958	33,445	\$142,240,401	32,091	\$103,073,217	14,268	\$12,257,942	1,389	\$21,411	420	\$366,759,582	121,117
North Carolina Fixed Income Index	\$2,656,152	11,559	\$9,908,559	19,667	\$33,834,155	22,839	\$68,474,640	22,175	\$42,183,643	8,083	\$3,346,232	535	\$21,979	418	\$160,425,360	85,276
North Carolina Large Cap Growth Fund	\$6,357,809	16,366	\$62,241,127	39,703	\$147,084,375	48,940	\$156,719,193	41,069	\$99,231,072	17,888	\$18,496,142	2,226	\$24,728	425	\$490,154,447	166,617
North Carolina Large Cap Index Fund	\$13,172,101	16,369	\$95,220,934	40,010	\$221,671,141	49,671	\$233,102,902	41,732	\$141,863,560	18,299	\$27,043,459	2,286	\$19,313	422	\$732,093,410	168,789
North Carolina Large Cap Value Fund	\$5,943,521	16,218	\$51,220,847	39,405	\$135,096,096	49,091	\$163,729,486	41,588	\$112,273,805	18,286	\$24,991,211	2,363	\$7,989	422	\$493,262,955	167,373
North Carolina SMID Cap Index Fund	\$8,329,638	16,198	\$46,663,279	33,996	\$81,488,399	36,704	\$73,195,400	29,407	\$36,015,845	11,105	\$3,457,189	860	\$11,403	423	\$249,161,154	128,693
North Carolina SMID Growth Fund	\$3,701,133	15,764	\$15,601,347	28,545	\$26,084,537	29,545	\$22,259,746	23,713	\$10,288,492	8,487	\$895,157	570	\$4,713	421	\$78,835,126	107,045
North Carolina SMID Value Fund	\$4,066,141	16,160	\$20,838,412	31,041	\$39,404,175	32,792	\$40,029,081	26,768	\$21,541,450	10,159	\$2,362,676	727	\$4,784	423	\$128,246,718	118,070
North Carolina Global Equity Fund	\$5,391,405	15,723	\$22,146,473	28,474	\$37,611,565	29,392	\$32,512,107	23,540	\$13,275,392	8,366	\$1,176,638	568	\$8,301	422	\$112,121,881	106,485
North Carolina International Fund	\$10,183,713	16,260	\$53,862,040	33,791	\$96,680,044	36,392	\$89,480,119	29,376	\$45,219,754	11,294	\$5,608,843	902	\$11,800	423	\$301,046,313	128,438
North Carolina International Index Fund	\$9,736,175	15,758	\$40,349,975	28,587	\$66,076,295	29,540	\$54,882,441	23,730	\$22,456,322	8,455	\$1,846,827	573	\$11,458	421	\$195,359,494	107,064
Grand Total	\$86,411,079		\$534,736,240		\$1,258,757,562		\$1,687,797,866		\$1,185,253,853		\$208,322,379		\$1,373,429		\$4,962,652,406	
Percentage of Assets	1.74%		10.78%		25.36%		34.01%		23.88%		4.20%		0.03%		100.00%	
Total Participants	18,786		49,007		63,927		58,512		29,513		4,640		1,120		225,505	
Average Account Balance	\$4,600		\$10,911		\$19,691		\$28,845		\$40,160		\$44,897	//	\$1,226		\$22,007	

September 2012

	18-29	9	30-39)	40-49		50-59		60-69		70+		No DOE	3	Grand To	otal
		Participant		Participant		Participant		Participant		Participant		Participant		Participant		Participant
Investment Option			Assets			Count	Assets		Assets	Count		Count		Count	Assets	
NC STABLE VALUE-401K	\$12,731,007	13,883	\$86,444,034	32,102	\$305,259,571	44,853	\$645,076,985	46,687	\$610,273,460	24,946	\$124,935,753	3,924	\$1,163,785	1,321	\$1,785,884,595	167,716
North Carolina Fixed Income Fund	\$3,663,987	12,710	\$29,568,256	27,644	\$90,879,875	35,007	\$166,806,173	33,905	\$128,529,141	15,890	\$17,037,429	1,715	\$54,331	772	\$436,539,192	127,643
North Carolina Fixed Income Index	\$3,073,975	12,176	\$13,163,170	21,494	\$44,526,732	25,085	\$91,539,335	24,718	\$59,563,478	9,802	\$5,490,180	694	\$53,495	770	\$217,410,365	94,739
North Carolina Large Cap Grow th Fund	\$7,382,954	16,517	\$70,815,617	39,413	\$183,622,765	50,576	\$192,142,986	42,493	\$127,488,401	19,439	\$26,752,302	2,632	\$74,326	816	\$608,279,352	171,886
North Carolina Large Cap Index Fund	\$15,218,290	16,531	\$111,230,387	39,680	\$279,820,778	51,224	\$292,508,858	43,163	\$187,104,907	19,978	\$39,703,101	2,715	\$119,071	812	\$925,705,393	174,103
North Carolina Large Cap Value Fund	\$6,772,127	16,408	\$58,542,191	39,071	\$169,550,783	50,665	\$198,562,937	42,965	\$146,611,876	19,848	\$36,312,392	2,789	\$51,733	812	\$616,404,041	172,558
North Carolina SMID Cap Index Fund	\$9,864,050	16,417	\$58,502,254	34,990	\$106,221,728	38,933	\$94,050,334	31,397	\$47,032,387	12,685	\$5,240,877	1,084	\$71,025	815	\$320,982,655	136,321
North Carolina SMID Growth Fund	\$4,446,532	16,137	\$20,092,274	30,422	\$34,508,412	32,062	\$29,233,904	26,104	\$14,036,978	10,039	\$1,297,547	720	\$34,151	812	\$103,649,799	116,296
North Carolina SMID Value Fund	\$4,895,066	16,400	\$26,566,537	32,536	\$52,250,980	35,099	\$51,904,028	28,894	\$29,539,657	11,709	\$3,752,347	911	\$34,274	813	\$168,942,889	126,362
North Carolina Global Equity Fund	\$6,394,552	16,097	\$28,470,405	30,338	\$49,050,157	31,863	\$42,017,205	25,894	\$17,935,503	9,902	\$1,667,628	718	\$53,086	813	\$145,588,535	115,625
North Carolina International Fund	\$11,950,157	16,450	\$65,108,824	34,787	\$120,491,605	38,491	\$105,868,088	31,273	\$54,541,078	12,743	\$6,871,655	1,111	\$83,165	814	\$364,914,572	135,669
North Carolina International Index Fund	\$11,766,123	16,121	\$52,640,642	30,446	\$87,581,296	31,996	\$70,716,711	26,037	\$30,207,809	9,989	\$2,590,706	722	\$86,689	811	\$255,589,977	116,122
Grand Total	\$98,158,820		\$621,144,592		\$1,523,764,684		\$1,980,427,545		\$1,452,864,674		\$271,651,919		\$1,879,130		\$5,949,891,363	
Percentage of Assets	1.65%		10.44%		25.61%		33.29%		24.42%		4.57%		0.03%		100.00%	
Total Participants	18,514		47,730		64,902		59,288		31,916		5,386		1,364		229,100	
Average Account Balance	\$5,302		\$13,014		\$23,478		\$33,404		\$45,522		\$50,437		\$1,378		\$25,971	

Assets reflect actual participant account balances and do not include expense account assets.

For Plan Sponsor Use Only. See page 8 for disclosure.



NC 457

Asset Allocation and Diversification

September 2011

	18-29		30-3	9	40-49)	50-59		60-69	9	70+		No I	DOB	Grand 1	Total
		Participant		Participant		Participant		Participant		Participant		Participant		Participant		Participant
Investment Option	Assets		Assets	Count		Count			Assets			Count		Count		Count
NC STABLE VALUE-457	\$386,739	1,586	\$3,371,298	4,425	\$20,779,179	8,141	\$93,450,978	9,195	\$161,349,316	5,487	\$79,014,944	1,368	\$4,863	11	\$358,357,317	30,213
North Carolina Fixed Income Fund	\$82,585	1,461	\$1,327,786	3,306	\$5,918,861	5,092	\$16,497,334	4,722	\$20,011,009	2,068	\$8,171,315	287	\$667	4	\$52,009,558	16,940
North Carolina Fixed Income Index	\$32,919	1,320	\$300,802	2,247	\$1,737,273	3,230	\$4,418,119	2,630	\$4,196,551	730	\$898,836	59	\$26	3	\$11,584,525	10,219
North Carolina Large Cap Growth Fund	\$131,863	2,050	\$2,221,871	4,981	\$12,983,816	7,377	\$22,011,236	6,319	\$23,190,882	2,824	\$8,860,212	478	\$1,651	7	\$69,401,530	24,036
North Carolina Large Cap Index Fund	\$193,754	1,929	\$3,018,030	4,025	\$13,173,065	5,921	\$26,709,087	5,174	\$27,469,516	2,323	\$12,557,369	452	\$837	5	\$83,121,658	19,829
North Carolina Large Cap Value Fund	\$193,784	2,048	\$2,128,771	4,913	\$8,691,885	7,052	\$19,122,255	6,130	\$24,330,566	2,874	\$11,328,153	545	\$402	6	\$65,795,816	23,568
North Carolina SMID Cap Index Fund	\$106,102	1,689	\$891,525	2,949	\$2,569,668	3,846	\$2,980,219	2,839	\$2,219,929	810	\$1,107,583	80	\$22	4	\$9,875,049	12,217
North Carolina SMID Growth Fund	\$160,297	2,038	\$1,686,389	4,804	\$5,250,383	6,462	\$8,383,638	5,141	\$6,838,003	1,852	\$1,833,733	188	\$786	6	\$24,153,229	20,491
North Carolina SMID Value Fund	\$200,333	2,050	\$2,217,993	4,844	\$7,130,305	6,570	\$11,576,638	5,280	\$11,547,393	1,975	\$3,336,617	213	\$318	6	\$36,009,596	20,938
North Carolina Global Equity Fund	\$71,216	1,677	\$509,960	2,913	\$1,483,151	3,760	\$1,767,619	2,747	\$1,287,639	749	\$558,372	67	\$16	4	\$5,677,972	11,917
North Carolina International Fund	\$280,630	2,042	\$2,586,032	4,835	\$8,289,986	6,659	\$13,733,492	5,486	\$14,492,493	2,194	\$4,514,340	295	\$497	6	\$43,897,470	21,517
North Carolina International Index Fund	\$128,312	1,682	\$1,044,389	2,947	\$2,710,801	3,809	\$3,223,315	2,805	\$2,261,459	792	\$891,675	76	\$22	4	\$10,259,972	12,115
Grand Total	\$1,968,532		\$21,304,845	\ \ \	\$90,718,374		\$223,873,930		\$299,194,754		\$133,073,149	4	\$10,106		\$770,143,691	
Percentage of Assets	0.26%	1	2.77%		11.78%		29.07%		38.85%	7	17.28%		0.00%		100.00%	
Total Participants	2,316		6,057		9,723		10,034		5,805		1,426		14		35,375	
Average Account Balance	\$850		\$3,517		\$9,330		\$22,312		\$51,541		\$93,319		\$722		\$21,771	

September 2012

	18-29 30-39		40-49	1	50-59 60-69		70+		No DOB		Grand Total					
	10-23		3U-3		40-48						70+	Danitia in and			Granu	
		Participant		Participant		Participant				Participant		Participant				Participant
Investment Option	Assets	Count		Count		Count	Assets	Count		Count		Count	Assets	Count	Assets	Count
NC STABLE VALUE-457	\$374,411	2,206	\$3,512,243	5,128	\$21,070,588	8,913	\$92,572,710	9,837	\$171,861,977	5,865	\$86,917,739	1,495	\$11,484	83	\$376,321,153	33,527
North Carolina Fixed Income Fund	\$108,232	2,052	\$1,486,625	4,112	\$6,746,460	6,178	\$20,081,417	5,694	\$24,551,285	2,420	\$9,461,071	331	\$4,674	78	\$62,439,764	20,865
North Carolina Fixed Income Index	\$63,769	1,960	\$434,928	3,261	\$2,928,165	4,520	\$6,935,180	3,783	\$7,132,206	1,137	\$2,089,957	100	\$3,970	77	\$19,588,174	14,838
North Carolina Large Cap Growth Fund	\$199,300	2,783	\$2,428,269	5,901	\$15,081,512	8,484	\$26,902,416	7,194	\$28,417,751	3,126	\$11,994,962	540	\$7,233	91	\$85,031,442	28,119
North Carolina Large Cap Index Fund	\$360,123	2,704	\$3,507,678	5,096	\$16,070,616	7,154	\$32,055,501	6,114	\$35,578,196	2,674	\$17,272,443	523	\$13,157	89	\$104,857,714	24,354
North Carolina Large Cap Value Fund	\$253,889	2,772	\$2,422,074	5,863	\$10,310,512	8,147	\$21,809,919	6,970	\$31,349,670	3,163	\$14,530,534	613	\$5,645	90	\$80,682,241	27,618
North Carolina SMID Cap Index Fund	\$224,127	2,537	\$1,470,385	4,231	\$3,881,492	5,294	\$4,794,507	3,949	\$3,517,491	1,188	\$1,836,703	109	\$7,274	88	\$15,731,977	17,396
North Carolina SMID Growth Fund	\$197,531	2,764	\$2,032,595	5,777	\$6,477,132	7,659	\$10,447,058	6,084	\$9,179,417	2,187	\$2,496,880	226	\$4,613	90	\$30,835,226	24,787
North Carolina SMID Value Fund	\$237,879	2,775	\$2,698,182	5,807	\$8,934,349	7,756	\$15,245,058	6,238	\$15,693,567	2,309	\$4,733,030	253	\$3,959	90	\$47,546,025	25,228
North Carolina Global Equity Fund	\$149,803	2,527	\$824,815	4,190	\$2,224,672	5,194	\$2,799,625	3,859	\$2,110,322	1,125	\$786,626	95	\$5,498	88	\$8,901,361	17,078
North Carolina International Fund	\$374,859	2,765	\$3,008,188	5,786	\$9,446,043	7,818	\$15,245,148	6,385	\$16,577,966	2,493	\$5,123,735	329	\$9,732	90	\$49,785,671	25,666
North Carolina International Index Fund	\$272,215	2,527	\$1,764,822	4,221	\$4,055,041	5,239	\$4,800,643	3,901	\$3,639,569	1,165	\$930,846	103	\$9,857	88	\$15,472,993	17,244
Grand Total	\$2,816,138		\$25,590,803		\$107,226,582		\$253,689,182		\$349,609,416		\$158,174,526		\$87,096		\$897,193,742	
Percentage of Assets	0.31%		2.85%		11.95%		28.28%		38.97%		17.63%		0.01%		100.00%	
Total Participants	3,059		6,951		10,695		10,758		6,223		1,565		96		39,347	
Average Account Balance	\$921		\$3,682		\$10,026		\$23,581		\$56,180		\$101,070		\$907		\$22,802	

Assets reflect actual participant account balances and do not include expense account assets.

For Plan Sponsor Use Only. See page 8 for disclosure.



Disclaimers

Assets and contributions reflect actual participant account balances and do not include forfeiture and / or expense account assets.

This information should not be considered an offer or solicitation of securities, insurance products or services. No offer is intended nor should this material be construed as an offer of any product. The information is being presented by us solely in our role as the plan's service provider and or record keeper.

Retirement products and services are provided by Prudential Retirement Insurance and Annuity Company, Hartford, CT, or its affiliates.

© 2012 Prudential Financial, Inc. and its related entities. Prudential, the Prudential logo, the Rock symbol and Bring Your Challenges are service marks of Prudential Financial, Inc., and its related entities, registered in many jurisdictions worldwide.

Prudential's Book of Business averages are as of 9/30/2012.

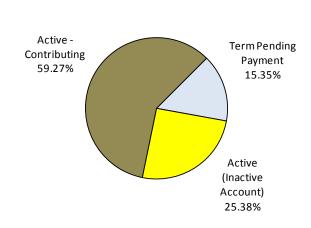


NC 401(k) Member Breakdown

401(k)										
	3Q 2011	3Q 2012	Difference #	Difference %						
Members with an Account Balance	225,505	229,100	3,595	1.59%						
Average Account Balance	\$22,007	\$25,971	\$3,964	18.01%						
Median Account Balance	\$8,336	\$9,674	\$1,338	16.05%						

	401(k) Plan Percentage Gain										
	Assets (9/30/2011)	Contributions	Distributions	Earnings	Assets (9/30/2012)	Percentage Gain					
NC 401(k) Plan	\$4,962,652,406	\$443,251,255	\$286,105,719	\$830,093,421	\$5,949,891,363	16.21%					

401(k) Member Breakdown





Member breakdown reflects status on recordkeeping system updated from limited indicative data received from employers which may cause the active status to be inflated.

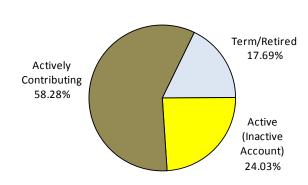


NC 457 Member Breakdown

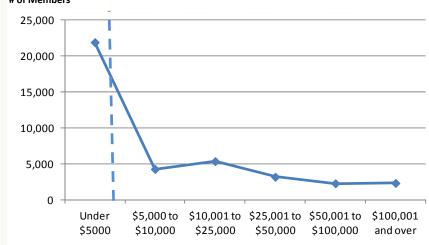
457										
	3Q 2011	3Q 2012	Difference #	Difference %						
Members with an Account Balance	35,375	39,347	3,972	11.23%						
Average Account Balance	\$21,771	\$22,802	\$1,031	4.74%						
Median Account Balance	\$3,853	\$3,490	(\$363)	-9.42%						

457 Plan Percentage Gain											
	Assets (9/30/2011)	Contributions	Distributions	Earnings	Assets (9/30/2012)	Percentage Gain					
NC 457 Plan	\$770,143,691	\$56,773,400	\$46,169,994	\$116,446,645	\$897,193,742	14.91%					

457 Member Breakdown



of Members



Member breakdown reflects status on recordkeeping system updated from limited indicative data received from employers which may cause the active status to be inflated.



Enrollments												
	3Q 2011	3Q 2012	Difference #	Difference %	YTD 2011	YTD 2012	Difference #	Difference %				
401(k) Enrollments	3,398	4,332	934	27.49%	9,583	10,464	881	9.19%				
457 Enrollments	1,568	1,864	296	18.88%	4,506	4,897	391	8.68%				
Total Combined Enrollments	4,966	6,196	1,230	24.77%	14,089	15,361	1,272	9.03%				

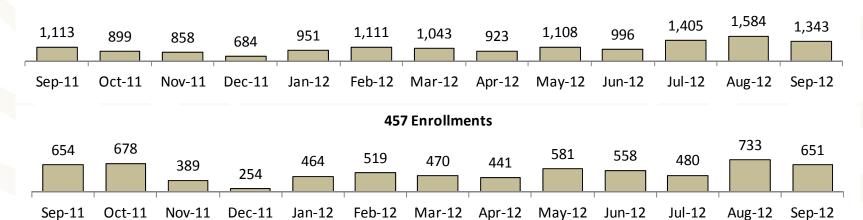
2012 Goal: Keep enrollments within 10% of prior year enrollmentsAs of September NC 401(k) enrollments increased 9.19%

As of September NC 457 enrollments increased 8.68%

YTD 37.91% of eligible new hires enrolled in the 401(k) Plan YTD 29.77% of eligible new hires enrolled in the 457 Plan

Breakdown by Age	401(k)	457
Less Than 20	3.62%	0.65%
20 - 29	32.39%	24.09%
30 - 39	23.98%	26.97%
40 - 49	20.16%	26.91%
50 - 59	15.05%	16.98%
60 - 69	4.61%	4.34%
70 - 79	0.19%	0.06%

401(k)Enrollments



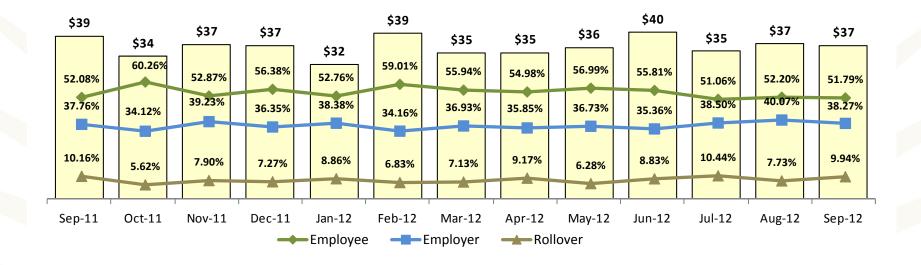
- 401(k) Plan had 169 on-line enrollments for the quarter.
- 457 Plan had 99 on-line enrollments for the quarter.



	401(k) Contributions												
	3Q 2011	3Q 2012	Difference #	Difference %	YTD 2011	YTD 2012	Difference #	Difference %					
Employee	\$52,500,115	\$50,067,404	(\$2,432,711)	-4.63%	\$162,343,152	\$159,893,065	(\$2,450,087)	-1.51%					
Employer	\$41,320,089	\$41,532,526	\$212,437	0.51%	\$117,806,754	\$120,597,058	\$2,790,304	2.37%					
Roth	\$5,630,973	\$6,136,981	\$506,007	8.99%	\$16,354,313	\$18,567,183	\$2,212,870	13.53%					
Rollover	\$11,464,119	\$10,786,540	(\$677,578)	-5.91%	\$27,683,965	\$28,264,425	\$580,461	2.10%					
Total Contributions	\$110,915,296	\$108,523,451	(\$2,391,844)	-2.16%	\$324,188,184	\$327,321,732	\$3,133,548	0.97%					

2012 Maintain 401(k) Employee Voluntary average deferral of 5% As of September the average deferral rate 5.77 %* Average contribution \$200.85

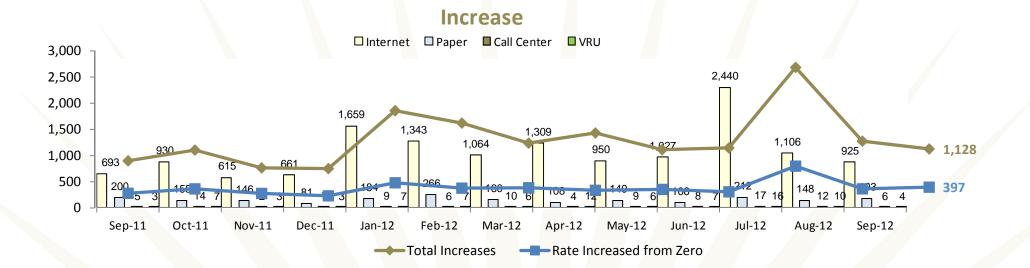
☐ Total Contributions in Millions

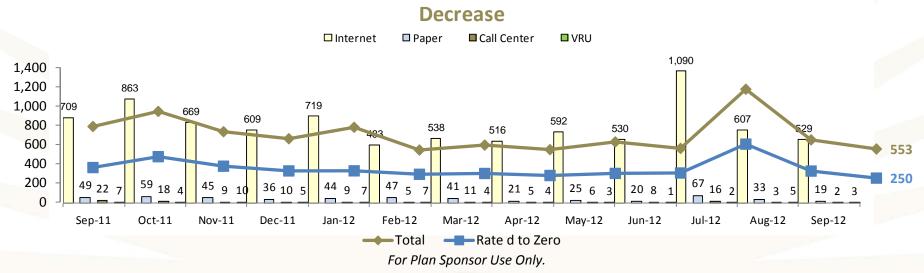


^{*}The average deferral rate was calculated using a salary base of \$41,804. Source Office of State Personnel website.



401(k) Employee & Roth Rate Change

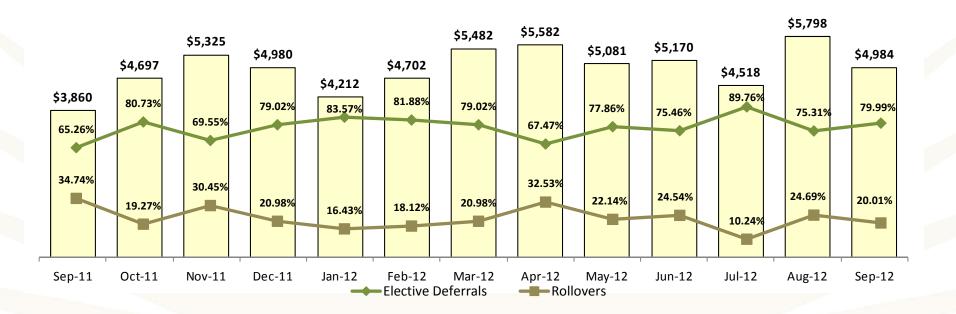




457 Contributions								
	3Q 2011	3Q 2012	Difference #	Difference %	YTD 2011	YTD 2012	Difference #	Difference %
Elective Deferrals	\$11,383,842	\$12,135,674	\$751,832	6.60%	\$33,255,579	\$35,110,240	\$1,854,661	5.58%
Roth 457(b)	\$86,047	\$272,700	\$186,653	216.92%	\$119,623	\$621,867	\$502,244	419.86%
Rollovers	\$3,595,735	\$2,891,351	(\$704,384)	-19.59%	\$9,603,268	\$9,797,855	\$194,587	2.03%
Total Contributions	\$15,065,624	\$15,299,725	\$234,101	1.55%	\$42,978,469	\$45,529,962	\$2,551,493	5.94%

2012 Maintain 457 Employee Voluntary average deferral of 5% As of September the average deferral rate 4.92%* Average contribution \$171.32

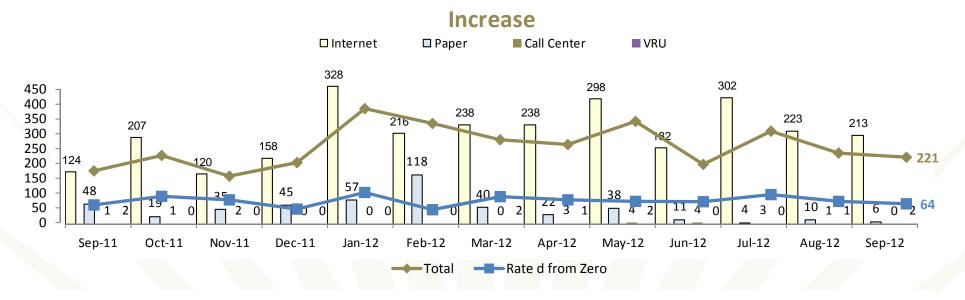
□ Total Contributions in Thousands

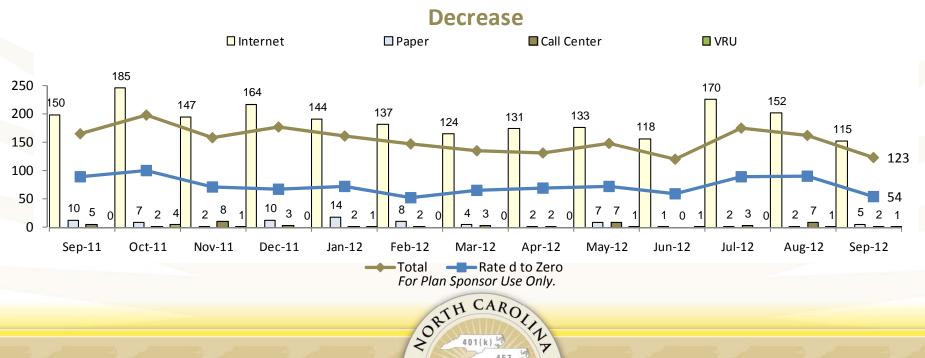


*The average deferral rate was calculated using a salary base of \$41,804. Source Office of State Personnel website.



457 Employee & Roth Rate Change





SUPPLEMENTAL RETIREMENT PLANS

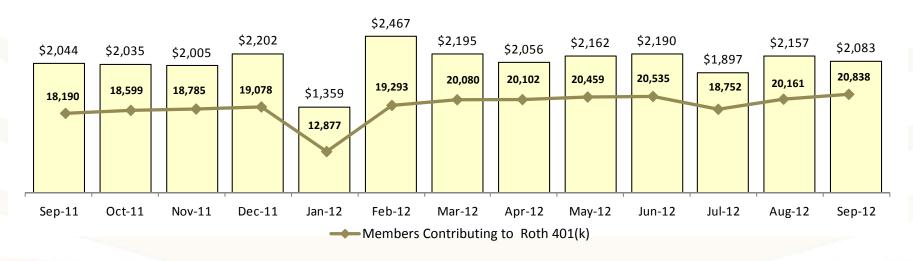
NC 401(k) Roth Contributions

Breakdown by Age				
18 - 29	19.60%			
30 – 39	27.90%			
40 – 49	28.37%			
50 - 59	19.77%			
60 - 69	3.77%			
70 +	0.11%			
Unknown	0.48%			

Average Employee Roth Contribution Per Month: \$99.97

Roth Contributions

In Thousands



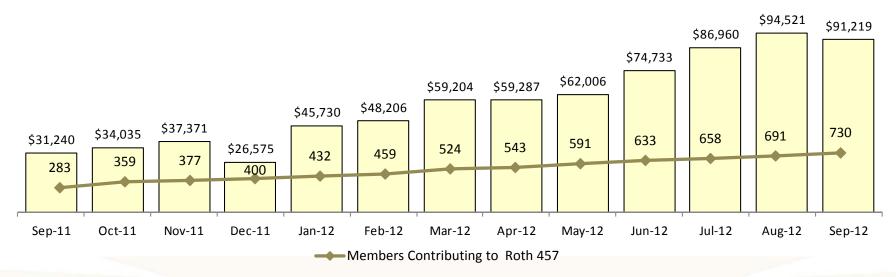


NC 457 Roth Contributions

Breakdown by Age				
18 - 29	17.12%			
30 – 39	27.40%			
40 – 49	31.78%			
50 - 59	19.73%			
60 - 69	3.56%			
70 +	0.27%			
Unknown	0.14%			

Average Employee Roth Contribution Per Month: \$124.96

Roth 457 Contributions



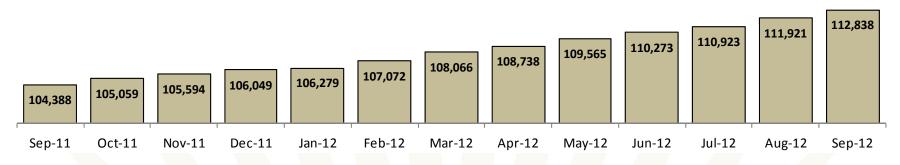


NC 401(k) GoalMaker Members/Participation Rate

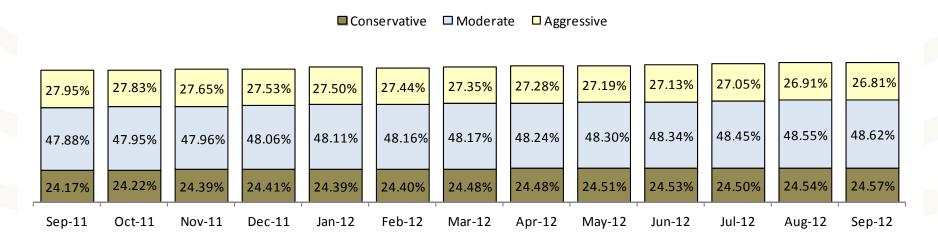
2012 Goal: Capture 70% of new enrollees into the GoalMaker Program

As of September 87.97% of the NC 401(k) Plan new enrollees elected GoalMaker

Number of Members in GoalMaker



As of September 2012 GoalMaker Participation Rate 49.25%



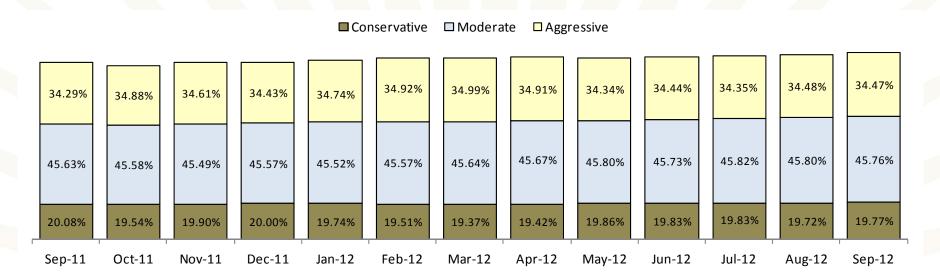


NC 401(k) GoalMaker Total Assets / Asset Rate

GoalMaker Assets 38.40% as September 2012

GoalMaker Assets In Millions

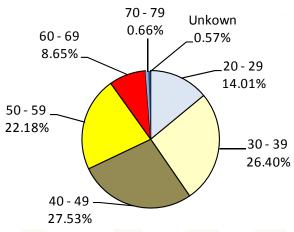






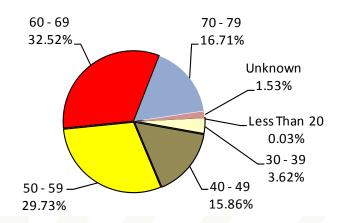
NC 401(k) GoalMaker Breakdown

Members Enrolled in GoalMaker

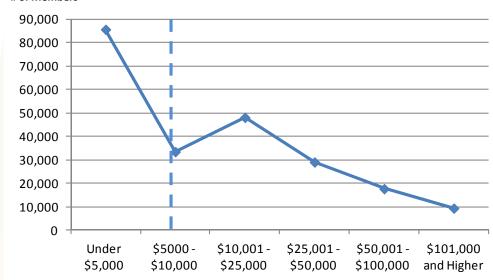


401(k)							
			Difference #	Difference %			
Average Account Balance	\$18,088	\$21,126	\$3,038	16.80%			
Median Account Balance	\$6,020	\$7,006	\$986	16.38%			

Total(GM Portfolio) Assets



of Members



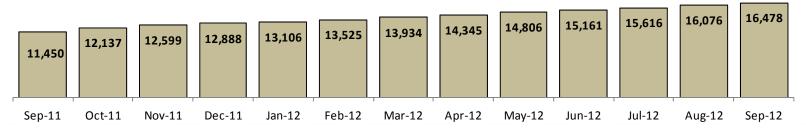


NC 457 GoalMaker Members/Participation Rate

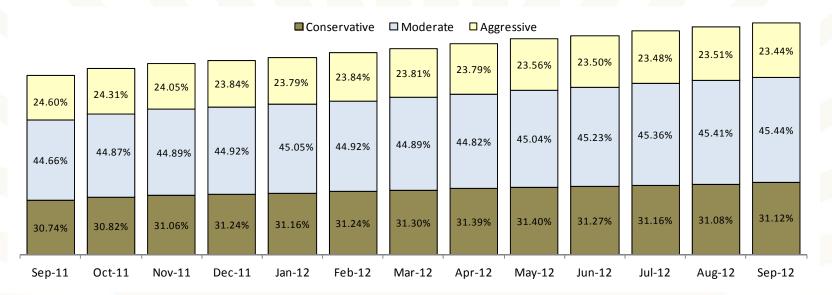
2012 Goal: Capture 70% of new enrollees into the GoalMaker Program

As of September 89.52% of the NC 457 Plan new enrollees elected GoalMaker

Number of Members in GoalMaker



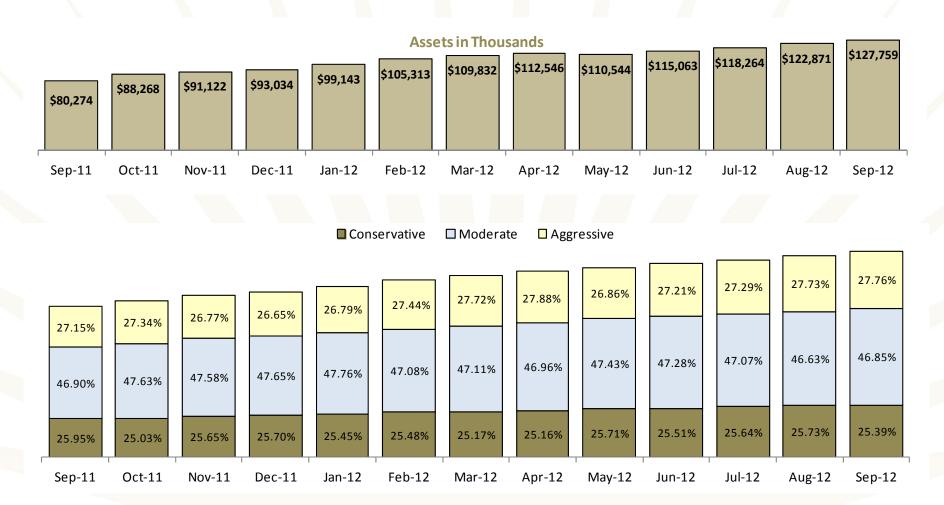
As of September GoalMaker Participation Rate 41.88%





NC 457 GoalMaker Total Assets / Asset Rate

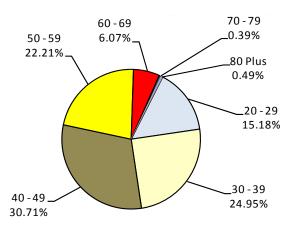
GoalMaker 14.25% Assets in the Plan as of September 2012





NC 457 GoalMaker Breakdown

Members Enrolled in GoalMaker



457						
	3Q 2011	3Q 2012	Difference #	Difference %		
Average Account Balance	\$9,740	\$10,840	\$1,100	11.29%		
Median Account Balance	\$599	\$784	\$185	30.86%		

Total(GM Portfolio) Assets Unknown 20 - 29 70 - 79 0.06% 1.48% 6.31% 7.68% 40 - 49 27.13% 22.76%

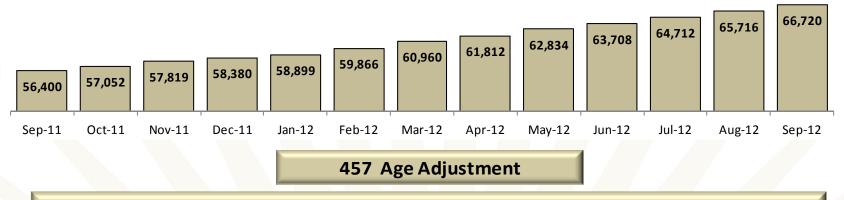




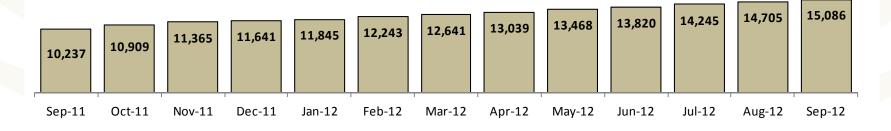
GoalMaker Age Adjustment

401(k) Age Adjustment

59.13% of the members enrolled in GoalMaker elected Age Adjustment



91.15% of the members enrolled in GoalMaker elected Age Adjustment



- Age adjustment was offered as a new feature to NC 401(k) members in June 2006.
- GoalMaker with age adjustment was offered to NC 457 members in March of 2009.

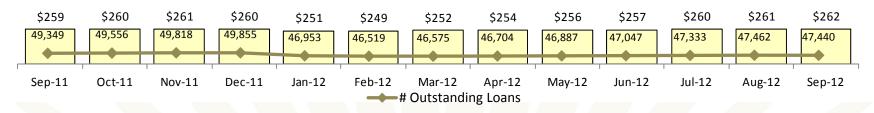


401(k) Loans								
	3Q 2011	3Q 2012	Difference #	Difference %	YTD 2011	YTD 2012	Difference #	Difference %
Number of Outstanding Loans	49,349	47,440	-1,909	-3.87%				
Loan Account Balance	\$259,046,424	\$261,567,366	\$2,520,942	0.97%				
New Loan Initiations	4,831	4,554	-277	-5.73%	13,381	12,714	-667	-4.98%
Loan Initiations	\$36,568,668	\$35,239,785	(\$1,328,883)	-3.63%	\$106,700,851	\$103,128,453	(\$3,572,398)	-3.35%
Loan Repayments	\$28,807,806	\$29,659,989	\$852,184	2.96%	\$85,402,927	\$89,560,838	\$4,157,911	4.87%

Goal: Keep the average percent of members with a loan within 2.5% of national average 25.6%*
As of September 24.50% of members have a loan

Outstanding Loans

Asets in Millions



Loan Initiations

Assets In Thousands



*Source Hewitt "How Well Are Employees Saving and Investing" 2011 Universe Benchmark is 25.6% of participants have an outstanding loan.

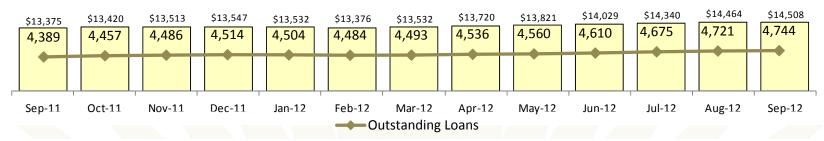


457 Loans								
	3Q 2011	3Q 2012	Difference #	Difference %	YTD 2011	YTD 2012	Difference #	Difference %
Number of Outstanding Loans	4,389	4,744	355	8.09%				
Loan Account Balance	\$13,375,244	\$14,507,851	\$1,132,607	8.47%				
New Loan Initiations	539	563	24	4.45%	1,377	1,418	41	2.98%
Loan Initiations	2,340,133	2,424,507	\$84,374	3.61%	\$5,972,396	\$6,367,458	\$395,062	6.61%
Loan Repayments	\$1,425,555	\$1,841,495	\$415,940	29.18%	\$4,222,667	\$4,953,672	\$731,005	17.31%

Goal: Keep the average percent of members with a loan within 2.5% of national average 25.6%*
As of September 14.64% of members have a loan

Outstanding Loans

Assets in Thousands



Loan Initiations

Assets In Thousands



*Source Hewitt "How Well Are Employees Saving and Investing" 2011 Universe Benchmark is 25.6% of participants have an outstanding loan.

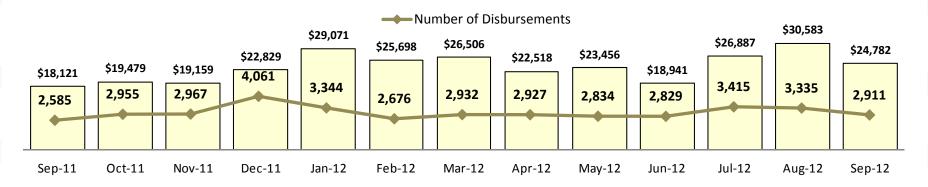


401(k) Disbursements								
	3Q 2011	3Q 2012	Difference #	Difference %	YTD 2011	YTD 2012	Difference #	Difference %
Term – Lump Sum	\$48,057,251	\$57,116,574	\$9,059,322	18.85%	\$135,153,688	\$158,868,319	\$23,714,631	17.55%
In-Service	\$13,401,687	\$15,536,156	\$2,134,468	15.93%	\$37,746,944	\$40,551,974	\$2,805,030	7.43%
State Retirement System	\$7,253,677	\$5,697,298	(\$1,556,379)	-21.46%	\$23,528,424	\$18,105,852	(\$5,422,571)	-23.05%
Hardship	\$2,056,185	\$1,919,531	(\$136,654)	-6.65%	\$4,675,228	\$4,680,124	\$4,896	0.10%
Systematic	\$1,902,233	\$1,982,031	\$79,798	4.19%	\$6,007,100	\$6,098,159	\$91,059	1.52%
Total Disbursements	\$72,671,034	\$82,251,590	\$9,580,556	13.18%	\$207,111,384	\$228,304,428	\$21,193,044	10.23%

401(k) Disbursements

	3Q 2011	3Q 2012	Difference #	Difference %	YTD 2011	YTD 2012	Difference #	Difference %
Term – Lump Sum	4,055	3,760	(295)	-7.27%	11,575	11,684	109	0.94%
In-Service	1,602	2,131	529	33.02%	4,541	5,328	787	17.33%
State Retirement System	200	243	43	21.50%	672	597	(75)	-11.16%
Hardship	812	749	(63)	-7.76%	1,910	1,821	(89)	-4.66%
Systematic	2,369	2,778	409	17.26%	6,970	7,852	882	12.65%
Total Disbursements	9,038	9,661	623	6.89%	25,668	27,282	1,614	6.29%

Disbursements in Thousands





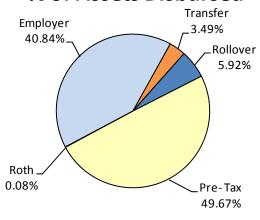
3rd Quarter 2012 401(k) Bailey Exempt Assets Disbursed

	Average	
Inservice	Disbursement	Count
40 - 49	\$15,326	12
50 - 59	\$14,248	17
60 - 69	\$13,257	169
70 - <mark>79</mark>	\$3,900	5
Average	\$12,636.72	198

	Average	
Partial Term	Disbursement	Count
40 - 49	\$14,580	14
50 - 59	\$17,187	171
60 - 69	\$15,388	217
70 - 79	\$4,571	228
Average	\$11,619	630

	Average	
Total Term	Disbursement	Count
40 - 49	\$75,016	10
50 - 59	\$78,241	75
60 - 69	\$32,092	54
70 - 79	\$32,342	16
Average	\$35,637	155

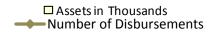


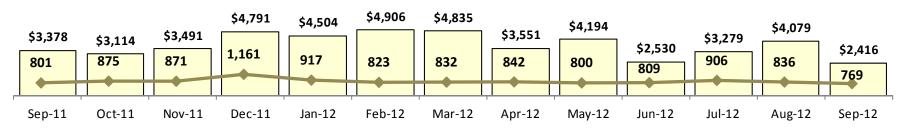


- 56 Service Credit Transfer to the State Retirement System with assets totaling \$5,807,081 for the quarter.
- 69 members rolled assets totaling \$6,244,453 out of the 401(k) Plan for the quarter.
- 25 beneficiary disbursements with \$134,988 in assets disbursed for the quarter.
- 2 QDRO disbursements with \$17,982 in assets disbursed for the quarter.



457 Disbursements										
	3Q 2011	3Q 2012	Difference #	Difference %	YTD 2011	YTD 2012	Difference #	Difference %		
Term - Lump Sum	\$9,718,110	\$7,910,926	(\$1,807,184)	-18.60%	\$27,274,896	\$29,483,769	\$2,208,874	8.10%		
In-Service	\$39,495	\$271,885	\$232,390	588.40%	\$313,376	\$466,730	\$153,354	48.94%		
In-Service (deminimis)	\$8,998	\$78,936	\$69,938	777.28%	\$62,196	\$97,019	\$34,823	55.99%		
State Retirement System	\$587,869	\$221,827	(\$366,042)	-62.27%	\$1,099,969	\$592,717	(\$507,252)	-46.12%		
Unforeseen Emergency	\$158,217	\$99,740	(\$58,477)	-36.96%	\$404,629	\$371,357	(\$33,271)	-8.22%		
Systematic	\$1,240,252	\$1,190,998	(\$49,254)	-3.97%	\$3,530,529	\$3,762,194	\$231,665	6.56%		
Total Disbursements	\$11,752,942	\$9,774,312	(\$1,978,629)	-16.84%	\$32,685,594	\$34,773,786	\$2,088,192	6.39%		
		4	57 Disbur	sements						
	3Q 2011	3Q 2012	Difference #	Difference %	YTD 2011	YTD 2012	Difference #			
				Difference /0		IID ZUIZ	Difference #	Difference %		
Term – Lump Sum	1,179	835	-344	-29.18%	3,376	3,241	-135	Difference %		
Term – Lump Sum In-Service	1,179 14	835 50								
			-344	-29.18%	3,376	3,241	-135	-4.00%		
In-Service	14	50	-344 36	-29.18% 257.14%	3,376 27	3,241 65	-135 38	-4.00% 140.74%		
In-Service (deminimis)	14 6	50 62	-344 36 56	-29.18% 257.14% 933.33%	3,376 27 42	3,241 65 89	-135 38 47	-4.00% 140.74% 111.90%		
In-Service In-Service (deminimis) State Retirement System	14 6 7	50 62 11	-344 36 56 4	-29.18% 257.14% 933.33% 57.14%	3,376 27 42 33	3,241 65 89 34	-135 38 47 1	-4.00% 140.74% 111.90% 3.03%		





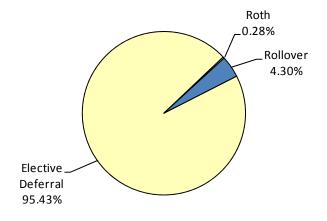


3rd Quarter 2012 457 Bailey Exempt Assets Disbursed

	Average	
Partial Term	Disbursement	Count
40 - 49	\$1,125	2
50 - 59	\$7,813	42
60 - 69	\$6,976	90
70 - 79	\$4,115	87
Average	\$5,945	221

Total Term	Average Disbursement	Count
50 - 59	\$13,042	6
60 - 69	\$59,939	12
70 - 79	\$15,498	4
Average	\$39,068	22

% of Assets Disbursed



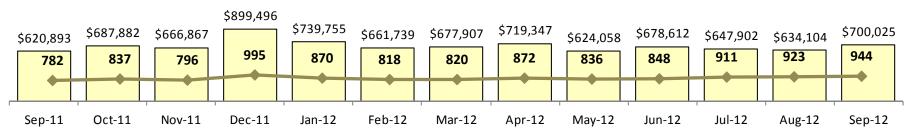
- No Service Credit Transfer to the State Retirement System for the quarter.
- 9 members rolled assets totaling \$2,209,351 out of the 457 Plan for the quarter.
- 3 beneficiary disbursements with \$13,567 in assets disbursed for the quarter.
- 2 QDRO disbursements with \$4,000 in assets disbursed for the quarter.



Systematic Payment

401 (k) Systematic

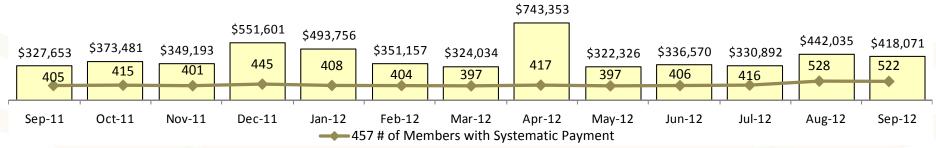
Assets in Thousands



401(k) # of Members with Systematic Payment

457 Systematic

Assets in Thousands





401(k) Transactions													
	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12
Average Number of Funds Per Member	7.00	6.97	6.99	7.00	7.02	7.05	7.08	7.10	7.13	7.15	7.17	7.20	7.22
Number of Unique Exchanges	95,598	1,824	1,142	86,784	1,342	1,248	89,411	1,128	1,036	89,120	1,090	931	88,574
Internet Logins	102,834	128,246	99,372	100,802	142,977	132,788	128,555	128,301	113,692	86,189	132,143	117,428	120,850
Unique Logins	22,128	32,187	21,470	21,148	36,102	25,945	25,915	33,532	25,055	20,879	34,029	24,731	24,561

457 Transactions													
	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12
Average Number of Funds Per Member	6.33	6.42	6.49	6.53	6.57	6.63	6.69	6.75	6.82	6.86	6.92	6.98	7.03
Number of Unique Exchanges	7,536	321	247	5,923	280	270	6,945	226	229	7,143	192	207	7,626
Internet Logins	30,173	40,566	31,182	32,278	44,712	40,906	41,851	41,751	36,887	28,366	45,694	42,122	43,850
Unique Logins	6,637	9,726	6,495	6,346	10,573	7,746	8,127	10,388	7,932	6,732	10,772	8,027	8,378

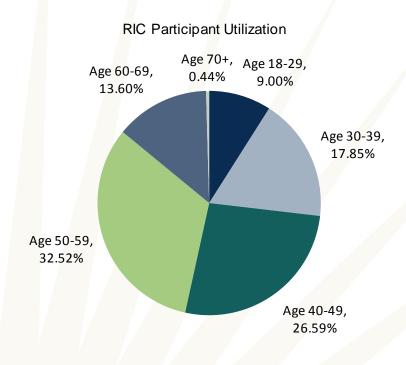
- No market timers for 3Q 2012.
- The spike in number of exchanges and number of unique exchanges for September 2011, December 2011, March 2012, June 2012, and September 2012 is due to the GoalMaker rebalance.



401(k) Retirement Income Calculator

Retirement Income Calculator (RIC) Activity	7/1/2012 - 9/30/2012
Total Number of Participants in Plan	229,100
Number of Participants Utilizing RIC	2,734
% of Participants Utilizing RIC	1.19%
Number of Participants Taking Action	499
% of Participants Utilizing RIC and Taking Action	18.25%

Retirement Income Calculator (RIC) Utilization	7/1/2012 - 9/30/2012
Participants Increasing Deferral Percentage	420
Average Deferral Change	4.06%
Average Annualized Dollar Increase	\$1,905
% of Participants Increasing After Utilizing RIC	15.36%
Participants Decreasing Deferral Percentage	79
Average Deferral Change	-8.44%
Average Annualized Dollar Decrease	(\$4,093)
% of Participants Decreasing After Utilizing RIC	2.89%



<u>Total number of participants in plan</u> - Includes active, terminated, retired, and suspended employees.

% of participants utilizing RIC - Percent of participants in the plan who utilized the Retirement Income Calculator.

Number of participants taking action - Number of participants who changed their deferral rate after utilizing the Retirement Income Calculator during the reporting period.

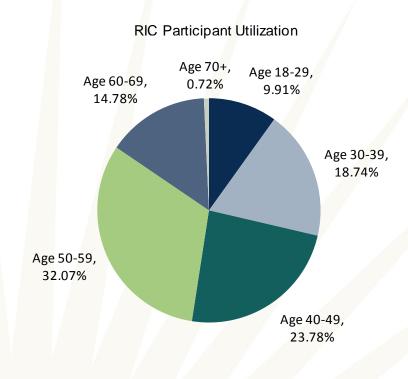
% of participants utilizing RIC and taking action - Percent of participants utilizing the Retirement Income Calculator who made a deferral change after utilizing RIC during the reporting period.



457 Retirement Income Calculator

Retirement Income Calculator (RIC) Activity	7/1/2012 - 9/30/2012
Total Number of Participants in Plan	39,347
Number of Participants Utilizing RIC	555
% of Participants Utilizing RIC	1.41%
Number of Participants Taking Action	110
% of Participants Utilizing RIC and Taking Action	19.82%

Retirement Income Calculator (RIC) Utilization	7/1/2012 - 9/30/2012		
Participants Increasing Deferral Percentage	86		
Average Deferral Change	5.46%		
Average Annualized Dollar Increase	\$2,274		
% of Participants Increasing After Utilizing RIC	15.50%		
Participants Decreasing Deferral Percentage	24		
Average Deferral Change	-12.57%		
Average Annualized Dollar Decrease	(\$2,624)		
% of Participants Decreasing After Utilizing RIC	4.32%		



<u>Total number of participants in plan</u> - Includes active, terminated, retired, and suspended employees.

% of participants utilizing RIC - Percent of participants in the plan who utilized the Retirement Income Calculator.

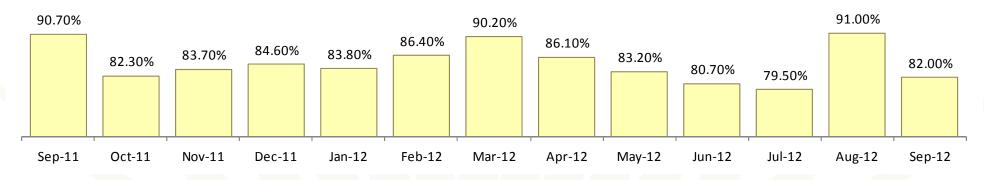
<u>Number of participants taking action</u> - Number of participants who changed their deferral rate after utilizing the Retirement Income Calculator during the reporting period.

% of participants utilizing RIC and taking action - Percent of participants utilizing the Retirement Income Calculator who made a deferral change after utilizing RIC during the reporting period.



401(k) & 457 Call Center Statistics													
	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12
Service Center Calls	11,211	12,871	11,931	11,218	13,540	12,282	12,194	13,143	12,990	13,821	15,338	14,151	11,991
Service Percentage	90.70%	82.30%	83.70%	84.60%	83.80%	86.40%	90.20%	86.10%	83.20%	80.70%	79.50%	91.00%	82.00%
Average Speed to Answer	7 sec	14 sec	13 sec	12 sec	13 sec	9 sec	6 sec	9 sec	13 sec	16 sec	32 sec	9 sec	19 sec
Abandon Percentage	0.30%	0.50%	0.50%	0.80%	1.00%	0.70%	0.60%	0.40%	0.50%	0.80%	2.00%	0.55%	1.00%

Service Percentage







401(k) Call Reasons							
Reason	Sub Reason	Percent of Calls					
Distribution Inquiry	Termination	7.6%					
Other	Transfer Call to Another PC Skill	6.0%					
Distribution Inquiry	Hardship Status	5.3%					
Loan Inquiry	General Information	5.0%					
Distribution Inquiry	General Information	4.9%					
Internet Assistance	General	4.6%					
General Information	Account Balance	3.7%					
Loan Inquiry	Outstanding Loan Balance	3.6%					
Distribution Inquiry	In-Service Withdrawal	3.3%					
Distribution Inquiry	Hardship General Information	3.1%					
Distribution Inquiry	Status	3.1%					

457 Call Reasons						
Reason	Sub Reason	Percent of Calls				
Distribution Inquiry	Termination	10.7%				
Loan Inquiry	Loan Initiation	7.0%				
Distribution Inquiry	Unforeseen Emergency Status	4.8%				
Distribution Inquiry	General Information	4.5%				
General Information	General Information	3.8%				
Internet Assistance	General	3.4%				
Loan Inquiry	General Information	3.2%				
Distribution Inquiry	Help Member with Form	3.1%				
Loan Inquiry	Available Amount	3.0%				



401(k) & 457 Education & Enrollment Team Activity								
	3Q 2011	3Q 2012	Difference #	Difference %	YTD 2011	YTD 2012	Difference #	Difference %
Member Meetings	1,181	1,194	13	1.10%	3,447	3,738	291	8.44%
Number of Members Attending Meeting	26,074	30,450	4,376	16.78%	79,444	78,808	(636)	-0.80%
Proactive Calls to Employers	663	637	(26)	-3.92%	2,019	1,777	(242)	-11.99%

401(k) & 457 Education & Enrollment Team Activity Survey								
608 Surveys Returned	4	5	6	7				
Presenter's explanation of the benefits of the Plan(s)	1%	3%	18%	78%				
Presenter's clarity in response to questions	1%	2%	15%	82%				
Length of presentation	1%	5%	23%	71%				
Increased awareness of importance of saving for retirement?	Yes	No						
	100%	0%						

Survey ratings are from 1 to 7, with 1 being poor and 7 being outstanding.



401(k) State Account								
Account Activity	Date	Opening/Closing Balance	Debits/Credits					
Opening account value	7/1/2012	\$5,555,914.97						
Reimburse State of Related Audit Cost	7/5/2012		(\$300,000.00)					
June 2012 Separate Asset Based Fees	7/10/2012		\$81,794.81					
2Q 2012 Separate Account Asset Based Fees	7/25/2012		\$108,311.29					
July 2012 Separate Asset Based Fees	8/21/2012		\$92,706.32					
August 2012 Separate Asset Based Fees	9/12/2012		\$92,407.36					
Miscellaneous Receipt	9/19/2012		\$48,000.00					
Gain/loss in account value	9/30/2012		\$35,759.38					
Closing Account Value	9/30/2012	\$5,714,894.13						

457 State Account								
Account Activity	Date	Opening/Closing Balance	Debits/Credits					
Opening account value	7/1/2012	\$4,525,255.30						
June 2012 Separate Asset Based Fees	7/10/2012		\$10,205.32					
2Q 2012 Separate Account Asset Based Fees	7/25/2012		\$23,203.76					
July 2012 Separate Account Asset Based Fees	8/21/2012		\$11,546.39					
August 2012 Separate Account Asset Based Fees	9/12/2012		\$11,510.77					
Miscellaneous Receipt	9/19/2012		\$4,000.00					
Gain/loss in account value	9/30/2012		\$29,546.38					
Closing Account Value	9/30/2012	\$4,615,267.92						

Invoice Details:

> None for the quarter.

Invoice Pending Payment:

None to report.



YTD 2012 Employers Adopting the 401(k) and 457 Plan

Employers Adopting 457 Plan

County

Burke County
Davie County
Harnett County
Hyde County
Vance County

Schools

Columbus County Schools
Harnett County Schools
Haywood County Schools
Henderson County Schools
Jones County Schools
Moore County Schools
Scotland County Schools

Other

Coastal Carolina CC
Durham Highway Fire Dept.
Granville-Vance District Health
Martin-Tyrrell-Washington District Health Dep
Housing Authority of Wake County

Charter Schools

Research Triangle High School Vance Charter School

Municipalities

Town of Columbia
Town of Elizabethtown
Town of Leland
Town of Selma
Town of Williamston

Community College

Alamance Community College
Blue Ridge Community College
Central Carolina Community College
Johnston Community College
Sandhills Community College
South Piedmont Community College
Stanly Community College

Employers Adopting 401(k) Plan

Other

Housing Authority of Wake County

Charter Schools

Vance Charter School



401(k) & 457

YTD 2012 Employer Contribution

401(k) Employers Reinstating Employer Contribution

Haywood County is reinstating a 1% employer contribution across the board regardless of participation

401(k) Plan Adding Employer Contributions

City of Claremont adding a 5% employer contribution Town of Wingate adding 2.5% employer contribution Robeson Housing Authority adding 2% employer contribution Research Triangle High School adding 3% employer match

401(k) Employers Changing from Employer Contribution to Employer Match

City of Monroe changed their current employer contribution from 5% for all eligible general employees. The new employer contribution for eligible general employees will be 3% plus an additional dollar-for-dollar match of up to 2%.

Randolph Counthy changed their current employer contribution from 2% for all eligible general employees to 2% employer match.

401(k) Employers Decreasing Employer Match

City of Greenville reducing employer contribution from \$40 bi-weekly to \$30 bi-weekly effective July

401(k) Employers Increasing Employer Match

Town of Butner increasing employer contribution from 3% to 4% effective, July. Charlotte Mecklenburg Library increasing employer match from 3% to 5% effective July. City of Durham increasing employer contribution from 4% to 4.5% effective July.



NC 401(k) & 457 Communication Accomplishments

- •2Q12 Participant Statements
- Statement Insert
- Statement Message
- •2Q12 Signature Newsletter
- •231,427 statements generated
- •157,845 hardcopy mailed
- •73,582 e-statements



•2Q12 Performance Updated and linked to Website



Informational Articles Updated



- •Employer DreamMail Change in RM staff at Pru.
- •959 recipients



For Plan Sponsor Use Only. May not be reproduced or shown to members of the public.



NC 401(k) & 457 Communication Accomplishments

•Launched Employer Microsite



•Update to 3 enrollment Guides.

•2Q12 Employer Newsletter mailed



NC 410) and NC 427 Interested Parasi Cauchin's Quidate

When the control of the c

Update to Goalmakerbrochure

For Plan Sponsor Use Only. May not be reproduced or shown to members of the public.



NC 401(k) & 457 Communication Accomplishments

- •2Q12 Participant Statement DreamMail
- •1,232 email recipients
- •650 Letter recipients

- Loan Letter mailed
- •362 recipients



Updated Quilt Flyer through 2011



For Plan Sponsor Use Only. May not be reproduced or shown to members of the public.



43



3rd Quarter 2012



A message from North Carolina's State Treasurer

decisions – not only this week, but also every resources you need to make the best financial it is important for us to provide you with the security. At the Department of State Treasurer, strategy and put yourself on the road to financial perfect time to reevaluate your retirement savings week of the year! up on October 21, which means this is the National Save for Retirement Week is coming

also included frequently asked questions for active employees approaching latest on how to save and invest effectively. Williams, the Department's Financial Literacy Director, to help you get the Finally, we have included a series of financial literacy tips from Brenda retirement that are designed to help them begin retirement with contidence. review your assets and revamp your retirement savings plan. We have To get you started, we have provided a three-step checklist to help you

and Prudential Retirement to arm you with the information you need. Visit www.myncretirement.com or www.ncplans.prudential.com for calculators, handbooks and useful articles to help you achieve your goals These are just some of the tools offered by the Department of State Treasurer

> of State Treasurer. Mary is dedicated to upholding the high quality of the regarding your retirement. You can learn more about Mary on page 4 Plans and providing tools to help you make smart, informed decisions Supplemental Plans Deputy Director for the North Carolina Department I am also pleased to introduce you to Mary Buonfiglio, the new

I encourage you to use the resources provided in this newsletter – as well as the Department and Prudential websites – to make sure you are making the most of National Save for Retirement Week, and every other week leading up to your retirement.

Sincerely,

anet Cowell

State Treasurer

Rolling over: the benefits of consolidating your assets

accounts. Juggling all of that can be tricky. Fortunately, there is a solution that can simplify managing your assets If you are like most folks, you have probably had jobs with several employers during your career, which could mean you have multiple retirement

Consolidating your retirement savings by rolling over assets from other retirement plans into the NC 401(k) or NC 457 Plan can help make things much simpler. To understand if consolidation is right for you, ask yourself:

- old account into your new account. Were you able to properly diversify your assets in your old plan? If your investment choices were limited, you probably want to move your
- Are the investment fees higher or lower than those in your current plan? If you were paying more at your old plan, this is a good reason to
- Do you find it difficult to manage multiple accounts in an effort to make sure that move your assets to a plan with lower investment tees.

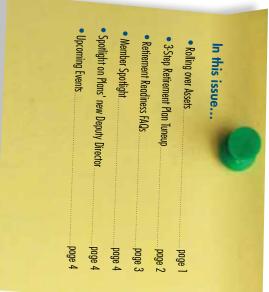
Initiating, a rollover into your NC 401(k) or NC 457 Deferred Compensation Plan is easy, managing multiple plans, you can always roll over your other retirement plan assets into the NC 401(k) or NC 457 Plan.

you are on a secure path to retirement? If you are contused, or not happy with

and it offers many benefits, including:

- Having all of your retirement savings reported on one statement and on the Annual Benefits Statement, making it easier to track performance and make changes
- The ability to manage and allocate all of your savings easily through one phone number and one website
- The potential to save money through reduced plan fees

(1-866-627-5267) or contact your Regional Retirement Education Manager For more information or help consolidating your retirement savings in the NC 401 (k) or NC 457 Plan, log on to your account at www.NCPlans.Prudential.com, call 1-866-NCPlans



3-Step Retirement Plan Tuneup

Are you doing enough for your future? Find out by following the steps below.

plans for your financial future remain realistic and on track. Taking the three easy steps outlined below will help you "tune up" your retirement plan. Conducting an annual review of your retirement goals and strategy is a very important and effective way to help ensure that your

Step 1: Review Your Retirement Goals

on ORBIT, is a great starting point. Any of these may affect how much you will want to save to meet your retirement goals. Your Annual Benefits Statement, available milestones such as getting married, divorced, or having a child? Or have you decided to change when you would like to retire? affect either your outlook for retirement or your current strategies to prepare for it. For example, have you experienced any new Review your retirement savings goals and determine whether anything significant has occurred during the past year that might

Step 2: Take a Fresh Look at Your Retirement Investment Strategy

since that time, now may be the time for action tolerance for investment risk, and time horizon. If you have not taken a fresh look at your investments in a while, do not assume that 2007 may have caused your portfolio to shift from your intended asset allocation. If you have not reviewed your asset allocation your old asset allocation is still appropriate for your current needs. Keep in mind that the market volatility that has occurred since Your portfolio's specific mix of stocks, bonds, and cash—your asset allocation¹—should complement your financial goals

allocation program that helps you select and manage your investments, at no additional cost to you If you need help with your asset allocation strategy, both the NC 401(k) and NC 457 Plans offer GoalMaker $^{\circ}$, an asset

Step 3: Consider Saving More

offers both Plans, you can actually double both of the amounts indicated above. you can contribute up to \$17,000 for 2012. If you are age 50 or over, you can add up to another \$5,500. If your employer save more, no matter how prepared you may already be. If you participate in either the NC 401(k) Plan, or the NC 457 Plan, None of us knows what the future may hold. A good way to improve the odds that you have saved enough for retirement is to

are doing enough for your future. of your retirement savings with the State in one place and will highlight any potential gaps. It is one of the best ways to see if you If you are not sure whether you need to do more, your Annual Benefits Statement is a great place to start. This online tool puts all

When conducting your retirement tuneup, you can get help online by logging onto your account at www.NCPlans.Prudential.com or by calling 1-866-NCPlans (1-866-627-5267)

to arrange to speak with your Regional Retirement Education Manager.

¹Asset allocation does not assure a profit or protect against a loss in a declining market

COLA for Retirees who Elected Transfer Benefit Option

Retirees who elected the cost-of-living adjustment (COLA) option on their Transfer Benefit on or before July 1, 2011, will see a 1.7% increase in their monthly Transfer Benefit beginning at the end of July. Retirees who began their Transfer Benefit with the COLA option between August 1, 2011 and June 1, 2012 will receive a pro-rated portion of the increase.

The COIA is equal to the increase in the Consumer Price Index (CPI) from the prior year

The Transfer Benefit is an option available to plan members who are retiring or who have already retired. For more information about the benefit, visit **www.myncretirement.com** and click on the NC 401(k) and NC 457 Plans link.

Retirement Readiness FAQs for near-retirees

following frequently asked questions about retirement income should help you begin the final stages of retirement planning on the right foot. After years of saving and investing, you can see your retirement on the horizon. But you still have some important planning to do. The

Q: When should I begin thinking about tapping my retirement assets and how should I do it?

A: It depends on when you expect to retire. Assuming you expect to retire between the ages of 62 and 67, you may want to begin the planning process in your mid to late 50s. Meeting with a financial consultant may help you make important decisions such as how your portfolio should be invested, when you can afford to retire, and how much you will be able to withdraw annually for living expenses. The NC Department of State Treasurer website has calculators to help you estimate your monthly benefits.

Q: How much can I afford to withdraw from my assets for annual living expenses?

A: That depends on a lot of factors, including changes in inflation, investment returns, your desired lifestyle, your life expectancy, how much you receive from your State pension, and when you begin Social Security benefits. You may want to be cautious and choose an annual withdrawal rate below 5%. Of course, this depends on how much you have in your overall portfolio. The best way to target a withdrawal rate is to meet one-on-one with a qualified financial consultant.

Q: How much annual income am I likely to need?

between 60% and 80% of their final working year's income to maintain their lifestyle after retiring. Unfortunately, because of the cost of health care and increasing financial stresses on Social Security, future retirees may need a larger percentage of their final income.

Q: Is there a preferred strategy for which retirement accounts should be tapped first?

First to maintain the tax benefits of your tax-deferred retirement accounts. If your expected dividends and interest payments from taxable accounts are not enough to meet your cash flow needs, you may want to consider liquidating certain assets. Selling losing positions in taxable accounts may allow you to offset current or future gains for tax purposes. Another potential strategy may be to consider withdrawing assets from tax-deferred accounts to which non-deductible contributions have been made, such as after-tax contributions to a 401(k) plan.



to help you make your transition to retirement as smooth as possible. Brenda Williams, Director of Financial Literacy at the Department of State Treasurer, shares three tips

goals and stick to it as much as possible. does not necessarily mean you are ready financially. Develop a retirement plan based on your financial thought out. It should not be made in haste in response to challenges on the job. Being eligible to retire Retire based on a solid long-term plan, not current emotions. Your decision to retire should be well

income can lead to financial hardship. Before you retire, practice living for three to six months on your estimated retirement income. Some things to consider include: Are you disciplined enough to remain on a budget? What is your plan for handling unexpected expenses? A retirement practice run is a great way to determine if you are truly ready to retire Practice living in retirement. Retiring without a realistic sense of what it is like to live on a reduced

Develop a plan for both a fiscally and physically healthy retirement.

lifestyle in retirement can lead to prematurely declining health and increased medical expenses. Regular exercise and social interaction with friends and family are important factors in maintaining good physical and emotional health. Include activities like reading, puzzles and other brain games to keep you mentally sharp. Maintaining your physical health in retirement is just as important as maintaining your financial health. A sedentary

approach retirement Visit the Department of State Treasurer's retirement section at www.nctreasurer.com for a full checklist to guide you as you

Member Spotlight

Stories from real members—just like you—who took action to help make a better tomorrow for themselves



Feature: David Keeter

that kind of anxiety in his retirement years he is making decisions to help him avoid technician for Halifax County. As a result stress in his job as an emergency medical David Keeter has enough commotion and

we can't know how things are going to be, "The economy isn't the best right now, and

David said. "It's important to save as much money as you can."

make sure he was maximizing his retirement savings. IRA, he enrolled in the NC 401(k) Plan in May 2011 to Employees' Retirement System, as well as an independent Although David has a pension through the Local Governmental

the Roth after-tax option. One of his biggest incentives for joining the NC 401(k) was

said. "I'd rather pay taxes now and not have to worry about it later. That way, I'll know what I have in there now is mine." "I don't know what the tax rate will be like when I retire," David

needs. He also understands the importance of leaving the money untouched so it can continue to work tor him not tempted to divert the funds away from retirement for other David uses automatic payroll deduction to make sure he is

account," David said. "It doesn't need to be used that way." "Some people use their 401(k) as a fallback savings

about his financial security: his wite and their four children. However, he said he has five important reasons to stay motivated David is only 38 and has not determined when he plans to retire

"Our decisions impact others," he said. "If you're not going to save for your own future, at least save for your family's future."

If you would like to share your own retirement savings story,

Spotlight on Mary Buonfiglio



compliance and fiduciary best practices the NC 401(k) and NC 457 Plans, which this role, she has strategic responsibility for of the Supplemental Retirement Plans. In Mary Buonfiglio joined the Department of includes vendor management, policy, State Treasurer in May as Deputy Director

make the Supplemental Plans the best they "I am excited about the opportunity to

successfully prepare them for their retirement." intormation that they need to make intormed decisions that will can be," Mary said. "It's my goal to make sure members have the

implemented broad changes in investment solutions and technology. Director of Private Advisory Services for Bank of America, where she corporations and nonprofits. Previously, she served as Managing track record of success in wealth management tor individuals, Mary brings 20 years of investment services experience and a proven

Mary's responsibilities will also include managing a new 403(b) option for teachers and staff in North Carolina public schools, which is coming soon.

volunteering in her community, serving as mentor, coach and advocate the designation of Chartered Financial Analyst (CFA). She also enjoys Science in Business Administration and an MBA in Finance. Mary holds Mary graduated from the University of Florida with a Bachelor's of

You can contact Mary at supplementalplans@nctreasurer.com

October 21-27, 2012 National Save for Retirement Week is coming

make sure you are doing as much as possible for your retirement. Saving just 1% more can make a big difference in the long run. up on your asset allocation and your contribution rate to Take advantage of this time to focus on your future. Check

or email contact your Regional Retirement Education Manager NCPlans@prudential.com

We cannot and do not guarantee their applicability or accuracy in regards to your individual circumstances. All examples are hypothetical and are for illustrative Information and interactive calculators are made available to you as self-help tools for your independent use and are not intended to provide investment advice PRUDENTIAL RETIREMENT PRSD7124

Regional Retirement Education Managers and Participant Service Representatives are registered representatives of Prudential Investment Management Services, LLC (PIMS), Three Gateway Center, 14th Floor, Newark, NJ 07102-4077. PIMS is a Prudential Financial company. purposes. We encourage you to seek personalized advice from qualified professionals regarding all personal finance issues. We do not provide investment OR tax advice, please consult a tax advisor for more information.

related entities, registered in many jurisdictions worldwide. © 2012 Prudential Financial, Inc. and its related entities. Prudential, the Prudential logo, the Rock symbol and Bring Your Challenges are service marks of Prudential Financial, Inc., and its Prudential Retirement's group variable annuity contracts are issued by Prudential Retirement Insurance and Annuity Company (PRIAC), Hartford, CT, a Prudential Financial company

Rollover assets may be assessed fees or other surrender charges. Please contact current account provider for this information.

0228185-00001-00 This information has been provided for your benefit and is not intended or designed to be tax advice. Neither Prudential Retirement nor any of its representatives may give legal or tax advice. NONL060 Printed 09/2012